



Global Financial Markets Institute, Inc. Course List

Certification Programs

- International Fixed Income and Derivatives professional (IFID)
- Certified Financial Planner (CFP) Test Preparation
- Chartered Financial Analyst; Levels I, II and III

Commodities

- Introduction to Cash Commodities
- Introduction to Commodity Futures

Corporate Finance

- Mergers & Acquisitions
- Corporate Valuation Methods
- Structuring the Deal

Credit Derivatives

- Introduction to Credit Derivatives
- Credit Default Swaps
- Collateralized Debt Obligations
- Credit Linked Notes

Credit Risk

- Credit Risk Analysis
- Advanced Credit Risk Analysis
- Private Banking – Credit Risk
- Essentials of Business Valuation
- Credit Modeling
- Credit Portfolio Risk Management

Derivatives

- Introduction to Derivatives
- Commodity Derivatives
- Equity Derivatives
- Foreign Exchange Derivatives
- Fixed Income Derivatives
- Using Derivatives for Risk Management

Futures and Forwards

- Introduction to Futures and Forwards
- Intermediate Fixed Income Futures
- Intermediate Equity Futures

Swaps

- Introduction to Swaps
- Intermediate Swaps

Options

- Introduction to Options
- Intermediate Fixed Income Options

Options (Cont'd)

- Intermediate Equity Options
- Intermediate Currency Options
- Exotic Options

Economics

- Introduction to Macroeconomics
- Introduction to Microeconomics
- Introduction to the Federal Reserve
- Introduction to International Economics
- Economic Issues for Equity Investors
- Economic Issues for Fixed Income Investors
- Economic Issues in Industry Analysis
- Economics of the Firm in Mergers & Acquisitions
- Global Economics for Global Investors
- Economic Issues in Foreign Exchange Markets
- Economic Statistics in the Financial Markets

Equities

- Introduction to Equity Markets
- Fundamentals of Equity Valuation – DCF or Ratio Analysis?
- Financial Modeling for Equity Investors
- Advanced Issues in Valuation Modeling
- Advanced Issues in Equity Valuation
- Industry Forecasting – When Trends Hit Reality
- Equity Portfolio Management

Financial Statement Analysis and Accounting

- Introduction to Accounting
- Accounting for Mutual Funds
- Practical Finance for the Non Financial Manager
- Working with Financial Statements
- Financial Statement Analysis for Equity Investors (this focuses on valuation parameters)
- Financial Statement Analysis for Fixed Income Investors (this focuses on predicting cash flow)
- Financial Statement Analysis for Portfolio Managers



Financial Statement Analysis and Accounting (continued)

- Introduction to Financial Statement Analysis – Profits, Assets, and Cash Flow
- Global Issues in Financial Statement Analysis – Investing Under US GAAP vs. IASB standards
- Corporate Comparability -- Ratio Analysis for Equity Investors
- Corporate Comparability -- Ratio Analysis for Fixed Income Investors
- Advanced Issues in Financial Statement Analysis – Reading Between the Management Lines
- Accounting for Lenders

Fixed Income

- Introduction to Fixed Income
- Introduction to Money Markets
- Interest Rate Risk Measurement
- Mortgage Backed Securities
- Commercial Mortgage Backed Securities
- Asset Backed Securities
- Option Adjusted Spreads
- Repurchase Agreements
- Yield Curve Analysis
- Fixed Income Portfolio Management
- Bond Math
- High Yield and Convertible Bonds
- Convertibles
- Warrants
- Structured Securities

Foreign Exchange

- Introduction to Foreign Exchange
- FX Spots and Forwards
- FX Option Trading Strategies
- FX Derivatives

Insurance

- Life Insurance Accounting
- Separate Accounts
- Operational Financial Analysis
- Statutory Accounting

Operations

- Inter-Dealer Broker
- Intensive US Brokerage Operations
- Global Securities Processing
- Risks and Fails Management
- Custody

Operations (con't)

- Mutual Funds Operations
- Trust Operations

Quantitative Methods

- Introduction to Monte Carlo Simulation
- Introduction to Statistical Analysis
- Introduction to Financial Modeling
- Introduction to Calculus
- Financial Modeling for Equity Investors
- Financial Modeling for Fixed Income Investors
- Advanced Issues in Valuation Modeling
- Quantitative Analysis for Equity Investors
- Quantitative Analysis for Fixed Income Investors
- Quantitative Analysis for Portfolio Managers
- Quantitative Analysis for Derivatives
- Regression Modeling & Forecasting
- Making the Right Decision -- Advanced Issues in Forecasting
- Real Options for Real Decisions – When Traditional Techniques Fail
- Lies, Damned Lies and Statistics – Interpreting Statistics for non-Quantitative Managers
- Advanced Issues in Quantitative Analysis (for people who took stats in school but need to know how to make it work in practice)

Regulatory

- Rules 15c3-3 and 15c3-1
- Stock Brokerage Accounting
- Customer Protection in the U.S.

Risk Management

- Asset and Liability Management
- Introduction to Value at Risk
- Operational Risk Management

Securities Industry

- Introduction to the Securities Industry
- Introduction to Fixed Income Markets
- Introduction to Hedge Fund Investing
- Introduction to Mutual Funds



Securities Lending

- Introduction to Securities Lending
- Introduction to Repos
- Securities Lending

Structured Finance/Securitization

- Introduction to Structured Finance/Securitization
- Collateralized Debt Obligations
- Synthetic Collateralized Debt Obligations
- Credit Indices
- Commercial Mortgage Backed Securities

Technical Analysis

- Introduction to Technical Analysis
- Advanced Technical Analysis
- Fusion Analysis
- Behavioral Analysis

Wealth Management

- Introduction to Wealth Management
- Asset Management for Individual Investors
- Tax Issues for Wealth Advisors
- Investment Selection for Wealth Advisors
- Fundamentals of Estate Planning for Wealth Advisors